



Customer Case Study

Toronto East General Hospital | Computers Equipment & Peripherals

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Ahearn & Soper Help TEGH Lead the way to eHealth Technology!

Flo Mobile Computer Workstations help Toronto East General deliver the best possible care to their patients throughout the hospital, without missing a beat.

Hospitals everywhere today are presented with the challenge of delivering the best possible care to their patients, regardless of location. By integrating videoconferencing technology onto Flo mobile workstations, hospitals are able to deliver on this promise by connecting patients with clinicians and specialists, no matter where they may be.

FLO Mobile Workstation on Wheels

These highly sophisticated workstations are designed to easily integrate emerging technologies and give hospitals the flexibility to use only one workstation for numerous applications. ***Most of all these workstations make it possible for doctors and nurses to be where their patients need them most ... at their bedside!***

Helping TEGH Lead the Way

As Toronto's first community hospital to implement a comprehensive electronic patient health record system, Toronto East General has waved good-bye to potential medical errors by giving Doctors, Nurses and Pharmacists more access to patients' records and information.

Toronto East General is a large, urban, full-service hospital serving a diverse, multi-cultural community in southeast Toronto with a population of over 400,000. They recently **marked a milestone and celebrated 80 years** of health care. Since opening its doors some 80 years ago they have grown from 110 hospital beds to over 470 beds today.

In September of 2009 a Request for Proposal was issued for 'Computer Equipment and Peripherals' to include Flo Carts, Scanners and Printers. The RFP had a very short closing window as they were anxious to start the ball rolling with a list of potential vendors. The Ahearn team worked diligently with the hospital's staff, helping to define their exact needs and to make the final decision on what products would work better for them. After much discussion, a FLO workstation was brought in for testing and the staff decided that, with some modifications, this was their cart of choice.



Contract Awarded

The contract was awarded to Ahearn & Soper Inc. and installation was underway. The total project included 64 FLO mobile carts with Nano Phosphate Lithium Ion batteries, 100 Honeywell 4820 cordless scanners with bluetooth and 8 Zebra HC-100 wristband printers at the awarded contract price of approximately \$500,000.

